



# The ALD Zone

Helping Professionals Provide Successful Solutions with ALDs since 1993

## September

Open House 9/19-9/20

Last ALD Technical  
Training Class begins  
October 10, 2011.  
Register Now!

### Fresh off the conference trail

August was busy while I presented at the Association of Medical Professionals with Hearing Loss conference in Portland, OR, visited with the RCDs from Ohio Vocational Rehabilitation in Columbus and spent time at the Kentucky Rehabilitation Association conference here in Covington, KY.

I'm staying home in September and looking forward to hosting an Open House with our office partner, Kathleen Luhn of Luhn Hearing Care. It's exciting to be able to provide total hearing care services in one location.

This month I'm sharing on THE CURRENT STATE OF AMPLIFIED STETHOSCOPES including some of the info I presented at AMPHL.

Call us to help meet your consumer's needs with amplified stethoscopes.

*~Becky*

### Stethoscopes

Most people are familiar with the Cardionics name. They have been producing the ESCOPE amplified stethoscopes to meet the needs of stethoscope users with hearing loss for years and have invested time and resources in finding the best interface options.

The **Clinical Model CAR-718-7700** amplified stethoscope is designed to be used without hearing aids. It provides the cleanest sound level directly into the ears. This clinical model is our first stethoscope of choice (while we recognize you don't want to remove your hearing aids). It has an audio output jack for a 2<sup>nd</sup> listener.

The **Hearing Impaired Model CAR-718-7710** comes with headphones instead of traditional earphones to get the sound to your ears. The headphones are special bass enhancing headphones that are needed to reproduce those low heart beat sounds. People with open fit earmolds or receiver-in-the-canal hearing aids can keep their hearing aids in to use the stethoscope without discomfort.

You can still try to use a silhouette to deliver the sound to your manual telecoils, but the sounds will not be reproduced well in the low frequencies because of the limitations of the hearing aid speakers. We don't recommend this option for students because they don't know what they are supposed to hear yet.

The **EMS model CAR-718-7800**, features aviator style earcups to reduce loud noises from the ambulance or medical scene. Learn more by visiting our link below: (You may have to copy and paste the address into your browser.)

<http://www.beyondhearingaids.com/Product%20Catalog/Products.asp?Product=Stethoscopes>



**CAR-718-7700**  
**\$335.00**



**CAR-718-7710**  
**\$430.00**



**CAR-718-7711**  
**\$440.00**



**CAR-718-7800**  
**\$575.00**



Beyond Hearing Aids, Inc  
 463 Erlanger Rd., Ste 1 Erlanger, KY 41018  
[www.BeyondHearingAids.com](http://www.BeyondHearingAids.com) 800-838-1649

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Michelle Noland, the 'voice' of Cardionics, Candie Corriher, President of AMPHL and yours truly at the AMPHL Conference.

Watch AMPHL's website for more info on the amplified and visual stethoscope options at [www.amphl.org](http://www.amphl.org).

Stethoscope literature specifications show output measurements as 24x, 30x, 50x and even 100x as loud as an acoustic stethoscope.

**50x does not equal 50 decibel gain.**

Stethoscope output measurement is not standardized. This number is simply an indication of loudness. This is a common misunderstanding by users as they read the manufacturer literature.

**ThinkLabs Stethoscope**

The ThinkLabs ds32a+ stethoscope is the newest stethoscope we carry. It's design is sleek and easy to use. The chestpiece lights up to indicate the bell or diaphragm mode and if you have the AMPLIFY button pressed.

It's a little awkward to use at first as you need two hands to operate it. One hand to press the buttons on the control unit and the other hand to adjust the volume control wheel. It does get easier to operate as you get used to it.

There was about a 50/50 split of preference for users who tested both the ds32a+ and the Cardionics clinical model with no hearing aids in.

The ds32a+ has an auxiliary cable to attach good bass enhanced headphones, cochlear cable or silhouette. However, while there is a jack for this connection, no testing has occurred yet on the output to the cochlear cable or silhouette.

We like this scope and are happy to see another option for consumers. Stay tuned here as we continue evaluating the Thinklabs ds32a+.

See more info on our website here:  
<http://www.beyondhearingaids.com/Product%20Catalog/Detail.asp?ItemCd=611>



**Thinklabs ds32a+  
 Electronic Stethoscope  
 TL-DS32APLUS  
 \$219.95**

**ALD News**

**Retail Price Drops:**  
 CL-D613C – Clarity D613 Amplified DECT Phone with Answering Machine and extra handset – p. 7 - ~~\$119.95~~ \$99.95  
 CL-D613HS – Clarity D613 and D603 extra handset – p. 7 - ~~\$49.95~~ \$29.95  
 HC-ANS3000 – ClearSounds ANS3000 Digital Amplified Answering Machine – p. 13 - ~~\$59.95~~ \$49.95

**Discontinued Products – Available While Supplies Last:**  
 TD-CLVOICE – Voice Announcer Caller ID – p. 27  
 HC-CL1 – Geemarc CL1 Telephone Signaler with Strobe – p. 28 & 96  
 HC-MOSHI – MOSHI Voice Activated Talking Alarm Clock – p. 78  
 GAD-DBR – Door Beacon Flashing Receiver - p. 95  
 UTI-M120 – Public Payphone TTY M120 – p. 106

TV Ears is coming out with new TV amplifying systems sometime in the future. The current TV Ears products in our catalog are available *only while supplies last*. Call us and we can help you choose another TV amplifying system if the TV Ears system you want is not available.