

# BeyondHearingAids Newsletter



Bringing ALD Solutions to Professionals and Consumers

Mar/Apr 2002

## New Assessment Form Coming

## No-Fuss ALD Program New Materials Available

The goal of this newsletter is to provide tools, resources and information to help professionals recommend ALDs.

Our **BeyondHearingAids** line of materials provides technical training and unique tools to help you work with ALDs more effectively.

**Upcoming Schedule:**  
4/10-4/13/02 - PEPNet Conference, Kansas City, MO

5/17-5/20 - Mid-America Conference on Hearing, Presenting and exhibiting, Louisville, KY

6/10-6/13 - National Training Conference for State Coordinators of the Deaf/Deaf-Blind/Hard-of-Hearing/Late Deafened, Presenting, Gallaudet University, Washington, DC

This is a publication of:  
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We are working on a revision to the 5 page Communication Assessment Form. The questionnaire will be updated to include questions specific to high school and college students.

Counselors will then be able to make sure they ask the important questions so that appropriate recommendations can be made.

Vocational Rehabilitation counselors, you will see that form in a separate mailing. You'll also see our new FM brochure that details all the FM systems we offer.

### Another True Story. . . .

A niece brings her aunt into our office. She is returning a VCO phone she just purchased via mail-order from us. The aunt has been unable to use the phone for years and has received a cochlear implant.

The niece set up the VCO phone and "Lo and Behold!" by accident, the aunt tries to hear on her aided ear and can hear a little. (The VCO phone amplifies about 30dB). They bring back the VCO phone and want to test the Ameriphone XL50. And for the first time in years, the aunt can hold a conversation on the phone in her aided ear. In all these years, NO-ONE EVER TOLD HER ABOUT A HIGH-POWERED AMPLIFIED PHONE.

***That wasn't your patient, was it?***

We have a wealth of brochures available from the manufacturers and we will be sending you a packet of those very soon.

You can then fax a form back with the brochures you would like additional copies of and we'll get them out to you. These are free and we'll even cover the cost of shipping to you.

### **Demo equipment.....**

We've had only limited success in making demo packages available so that you can get a demo piece of equipment in at a reasonable price along with display material. This doesn't seem very popular, so we are back asking you again;

What would you like to see from us that would be useful to you. All ideas and comments will be considered.

While you are at it; let me ask another question - **IF YOU WERE HIRING ME** to work for you, what would you like to see me do for you to help you with ALDs? Build a job description for me and let me see if we can do more for you here. You'll be surprised at how flexible we are and how well we listen. That's just another way we provide value that you can't find anywhere else.

[www.BeyondHearingAids.com](http://www.BeyondHearingAids.com)

## New Products



The Producer is the first headset for telecoil users with ITE aids. This light weight earpiece has the HATIS circuitry to allow ITE users good telephone access.

## Info to Share

HATIS® was bought several years ago and the HATIS line of products has been re-engineered and manufactured to exceptional performance levels. We've begun carrying the products again and are impressed with their results. These are considered telephone access devices because they provide two-way communication (versus using a silhouette and amplifier that required you to continue to use the handset) and work on cellular phones, cordless phones or work phones with a headset jack. A separate insert is enclosed that details the HATIS product line.

## Hearing Protection Headset UPDATE

It is difficult to find practical solutions on how to accommodate an individual who must communicate in a noisy workplace, has a moderate to severe loss, and who must wear hearing protection.

I have two Bilsom hearing protection headsets that are being tested in noisy environments. They have built-in speakers and some amplification. According to the manufacturer, the volume available through the speakers is not at a level to cause hearing loss.

One of the models plugs into a 2 way radio or cell phone to offer communication ability without removing the headset. Both models have microphones placed towards the front on the muffs to provide better sound direction. Watch here for continued updates.



**NEW Listen Technologies FM System** offers a unique 'SEEK' function to scan for the transmission frequency providing unbeatable compatibility among the major manufacturers of assistive listening systems. This system will be valuable when used in a college setting where other ALDs might already be in place. You can easily change channels to avoid interference. We are impressed with this system. The receiver alone will be a good seller because of the SEEK button. Your patients can walk into church, the movies and some theaters and use their own receiver. You can choose the 72mHz band or the 216mHz band. The receiver is only \$137 plus the listening option! There is a limited lifetime warranty on the transmitters and receivers. We have all the information available, so just call us for the details. The system is designed for people with mild to moderate hearing loss.

On-line Newsletter – This newsletter is in the Resource Center of the BeyondHearingAids.com website. You can subscribe to an email alert when the newest issue is available. To subscribe:

<http://www.beyondhearingaids.com/Newsletter.htm>

Effective Communication Solutions, Inc. meets the needs of professionals who work with people with hearing loss. They provide practical, knowledgeable support and training on ALDs. ECS, Inc. leads the industry in technical training, sales and support of ALDs to vocational rehabilitation choose and use assistive technology.