

# Beyond Hearing Aids Newsletter

Helping Professionals Provide Successful Solutions with ALDs

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www.beyondhearingaids.com



## President's Message

Becky Morris, President



Welcome Ann Burns!

## New Year Changes

We are very sad here at the office because we'll be saying good-bye to Stefanie Beers. She is making a giant move to Hawaii and her last day is January 16<sup>th</sup>. We're going to miss Stefanie like crazy and wish only the best for her.

She's been busy the past 6 weeks training Ann Burns who will be taking her place. Ann has already proven to be a great asset and team player. We are thrilled to welcome Ann to our "family." Ann shares that she is excited to be in a position where she makes a difference and direct impact on customer's lives. So be sure to call in to say Hello or Goodbye to Ann and Stefanie if you get a chance!

## New Newsletter Feature! Not Ready for Prime Time

Not Ready for Prime Time is a place to allow us to share our experience with products. This is not a place for manufacturer product info but rather a place to share our experiences. For example, a new product is introduced that seems like a great bargain based on the sales materials that you have seen. Many times, the product is a great bargain for specific types of customers. But there are other customers that may not realize all the benefits. Not Ready for Prime Time is a place where you can learn about a product before investing in it or recommending it.

## New! Array AG 300 Wireless Tour Guide System

Pass the word along to your vacation tour guides - people with hearing loss number in the millions and they want to tour! What's so great about this small group FM system? It transmits using ultra high frequencies (UHF). With this system, noise is virtually eliminated!

- 3 operating frequencies allow up to 3 groups to tour at the same time without interference
- Noise cancellation technology
- LED display of low battery
- Approximate range: 50 meters
- Unbeatable price! Single User System - HC-AG300 Kit (1 AGT 300 transmitter with microphone and clip plus 1 AGT 300 receiver with dual earphone \$279.00)
- 25 year warranty



Array AG300 UHF/FM  
1 transmitter plus  
6 receivers \$645.99

# Now Available! Clarity Cordless Phones 4230 and 4220



Clarity CL-C4230  
\$269.95

## Clarity Cordless Phone with Dual Speakerphones and Answering Machine

Add up to 3 expandable handsets

- Digital answering machine with adjustable speed playback and remote access
- Dual speakerphones (handset and base)
- Quality sound – 50 dB of intelligent amplification (to make conversations clearer - not just louder)
- Concave earpiece creates an acoustic chamber and comfortably accommodates hearing aids
- Four tone settings
- Call Waiting/Caller ID
- Well spaced backlit buttons make dialing easy
- Ports for optional accessories (bed shaker and wireless remote lamp flasher)

## Clarity Cordless Phone with Handset Speakerphone

All the great features of the C4230 minus the answering machine, base speakerphone, and ports for optional accessories

Clarity CL-C4220 \$199.95



## Not Ready for Prime Time: Comfort Contego

The Comfort Contego Communication System uses digital radio transmission instead of the standard FM frequencies of 72 or 216 MHz for assistive listening systems. It has built in microphones and the transmitter can be used as a stand-alone personal listener. We tried this system and the sound quality is superb. It runs on a rechargeable battery.

There is only one drawback to this system. The manufacturer says the batteries should last approximately 2 years. You cannot replace the batteries. You must send the units back to the manufacturer along with a \$100 payment to get the batteries replaced.

We are not comfortable with this process. This is not the industry standard for assistive listening systems and the additional charge may cause bad will with our customers when they are without their system for a week and must pay a seemingly high price for replacement.

### Discontinued Products

HC-Phone 6 – 2.4 GHZ amplified cordless

KIDDE Wireless Smoke Sounder – Remote Receiver

**Back Orders: Indefinitely unavailable**

Krown StarPlus Standard (45 and 50)

ClearSounds CS2000 TV Listening System

Audex Stereo Neckloop



HC Comfort Contego



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