



The ALD Zone

Helping Professionals Provide Successful Solutions with ALDs since 1993



February

2/16/12 - 7pm
HLAA Webinar

Technology in the Workplace

Presented by my friend,
Esther Kelley
Hearing Loss Resource Specialist
for TX DARS

Register at:
www.hearingloss.org

2012 Ushers In New Products and Lots of Price Changes

Our 2012 catalog is now available. Let us know if you need one. Pricing changes from the manufacturers have been rampant. Thank goodness most of them made it into the catalog! Watch the discontinued products section on page 2 to make changes in your catalog.

The ALD Technical Training class is in full-swing. We have two classes running right now. The next class begins March 19. Go to www.aldtraining.com to see more. We reached our first milestone: Over 100 counselors have been through the training! New classes and training modules will be available this spring and I'm excited to be working on this project.

As always, thank you for your trust and your business. We appreciate you.
~Becky

Now Available! LRS On-Premise Paging System

Since the Private Page paging system was discontinued one or two years ago, we've had a hard time finding a replacement. On page 97 of the new catalog is a great solution for businesses that need to easily page their deaf or hard of hearing staff. Custom messages can be sent with the USB keyboard, or messages can be set to send automatically at specific times, with no monthly fees. The transmitter supports up to 9,999 HC-RXE467 pagers with up to one-mile range and can support two dry contacts for door monitoring, doorbells and equipment monitoring. The pager alerts with vibration, tone, or both. The vibration strength is adjustable. The pager has a 4-line alphanumeric display, with 255 character scrolling message. Call us for more details!



HC-TX7460PLUS
Transmitter w/USB Keyboard
\$500.00



HC-RXE467
Alphanumeric Pager
\$90.00



FREE Caption Call Phone! Use promo code "HS2017" at CaptionCall.com or Call Toll-Free 1-877-557-2227

Order this phone online or call toll-free – CaptionCall phone is free with the above promo code when it is ordered before June 30, 2012. Caption Call is an innovative solution from Sorenson Communications, a leader in relay services. With CaptionCall, you can understand every word of every call with its large caption-enabled screen and custom frequency amplification. CaptionCall offers up to 40 dB amplification. You hear your caller's voice over a standard phone line. The CaptionCall phone sends their voice to the CaptionCall Service, which quickly converts spoken words to caption text. The text is displayed on the screen of the CaptionCall phone. Free delivery – Free installation assistance – Free captioning service. Call Beyond Hearing Aids for more information.



All you need to get started:

- High-speed internet connection
- Standard analog phone connection*
- Ordinary home electrical outlet

*Like all the amplified phones in our catalog, CaptionCall needs analog phone service. If the user's phone line is digital, the phone will work with a converter/filter/adaptor that is supplied by the phone service provider.



Beyond Hearing Aids, Inc
 463 Erlanger Rd., Ste 1 Erlanger, KY 41018
www.BeyondHearingAids.com 800-838-1649

**Helping Professionals Provide Successful Solutions
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We have expanded the number of products in our online store. More of what you need is now at beyondhearingaids.com. As always, call with any questions you have about our products. We are always happy to be of assistance.

We have had many price changes from last year. Please call us for current pricing information.

All references to catalog pages in this newsletter are for Catalog 2011-2012, unless otherwise stated. If you need a copy of our new catalog, give us a call and we will get it to you ASAP!

Having trouble finding a T3 smoke detector for a Lifetone or SafeAwake Fire Alarm?
 We have had some inquiries about difficulty finding T3 smoke detectors for these fire alarms. T3 is the NFPA standard for new home construction. So, smoke detectors purchased at home stores will likely be T3 even though it is not listed on the package. Many times the word "temporal" is listed instead of the specific designation of T3. "Temporal" or "T3" refers to the intermittent sound of the alarm: *beep-beep-beep (pause)*, *beep-beep-beep (pause)*.

Discontinued Products:
 WS-CMBT2 – Williams Sound Bluetooth Neckloop – page 28 in 2011-2012 catalog – we suggest HC-QUATTRO as substitute – page 29
 CL-C4230HS – Clarity expansion handset for Clarity C4230 and C4220 cordless phones.
 CL-C4230COMBO and CL-C4220 COMBO – due to unavailability of the above mentioned handset. CL-C4230 and CL-C4220 are available while supplies last, but cannot be expanded.

Some Alternatives to C4230 and C4220

The Clarity C4230 and C4220 amplified cordless phones that were on page 7 of last year's catalog (2010-2011) are available only while supplies last, and the expandable handset is no longer available.

Clarity has produced two excellent cordless phones that we like very much, though neither has the answering machine nor the base speakerphone of the C4230. These phones share the same handset shape as the C4220-4230 handsets and they have the same great amplification and sound. They are simpler to use and set up. The XLC series phones (page 1 of the 2011-2012 catalog) have DECT 6.0 technology which provides clearer transmission of sound with less interference from appliances in the home. They amplify up to 50dB and have speakerphone in the handset.



CL-XLC3.4
\$159.95
CL-XLC3.4COMBO
\$219.95

The XLC3.4 has a caller ID screen as well as optional talking caller ID. This phone is expandable to up to a total of 4 handsets. It is available also as a combo with one additional handset. Additional handsets (CL-XLC3.4HS) are available for \$99.95 each.

The XLC2 has optional talking caller ID, has *no* caller ID screen, and is *not* expandable, though more than one phone could be placed in the same home, using a phone jack for each phone. This phone has larger, easier to read buttons than the XLC3.4, which makes it a possible choice for someone with low vision.



CL-XLC2
\$143.95

There is a one year warranty on these Clarity phones.